

SELLING WORKSHEET



Name: _____

This form helps you determine what diamond tool or equipment you need for your application.

Type of Contractor: _____

DIAMOND TOOL QUESTIONS:

1. What are you cutting?
2. What type of saw or rig are you using?
3. Wet or dry cutting/coring?
4. What size blade or bit?
5. How much are you willing to spend?



DIAMOND TOOL NEEDS

1. _____
2. _____
3. _____
4. _____
5. _____

DIAMOND TOOL SOLUTION

Spec _____ Size _____ Part # _____ Price _____

EQUIPMENT QUESTIONS:

1. What is your application?
2. What is the diamond tool size?
3. What power is required (gas/electric/hydraulic)?
4. Are there accessory needs?
5. How much are you willing to spend?



EQUIPMENT NEEDS

1. _____
2. _____
3. _____
4. _____
5. _____

EQUIPMENT SOLUTION

Description _____ Part # _____ Price _____